

From: Super, Ashley [DAS]
Sent: Wednesday, September 07, 2005 11:12 AM
To: 'Ron Scalfani'
Cc: bdnewberg@sabrecom.com; bharland@eriinc.com; Dave.Ramsay@radiancorp.com; dweathers@sitemaster.com; jgdegroot@sabrecom.com; joe.zuba@dielectric.spx.com; John.McKay@radiancorp.com; Kim.Savage@Dielectric.spx.com; megothier@sabrecom.com; oulmer@sabrecom.com; pci@pcitower.com; rick.sullivan@radiancorp.com; vemiller@sabrecom.com
Subject: RE: Awarding New Tower at Ottumwa IA

Importance: High

Attachments: Score Summary.pdf

Ron,

After double checking we find the Intent to Award Notice is in error. The \$ 39,000 in permits should have been shown as being deducted from PCI rather than from Sabre. We apologize for this gross error on the notice; however, per attached revised scoring summary, it doesn't affect the outcome. Thank you for pointing this out.

Best Regards,

Ashley Super, PA III
Iowa Department of Administrative Services
General Services - Purchasing
www.das.gse.iowa.gov/iowapurchasing/

From: Ron Scalfani [mailto:pci@pcitower.com]
Sent: Friday, September 02, 2005 3:16 PM
To: Super, Ashley [DAS]
Subject: RE: Awarding New Tower at Ottumwa IA

Ashley,

I double checked PCI's cost proposal. Our allowance for the County Permit was \$39,310. The attachment you sent showed Sabre's price being reduced by \$39,000 as you are exempt. Was our price also reduced for evaluation purposes.

Just curious.

Ron

-----Original Message-----

From: Super, Ashley [DAS] [mailto:Ashley.Super@iowa.gov]
Sent: Friday, September 02, 2005 1:01 PM
To: bdnewberg@sabrecom.com; bharland@eriinc.com; Dave.Ramsay@radiancorp.com; dweathers@sitemaster.com; jgdegroot@sabrecom.com; joe.zuba@dielectric.spx.com; John.

McKay@radiancorp.com; Kim.Savage@Dielectric.spx.com; megothier@sabrecom.com;
oulmer@sabrecom.com; pci@pcitower.com; rick.sullivan@radiancorp.com; vemiller@sabrecom.com
Subject: Awarding New Tower at Ottumwa IA
Importance: High

To: All Bidders via Email and Facsimile
RE: Bid # BD80500S358 New Tower at Ottumwa, Iowa

NOTICE OF INTENT TO AWARD

Per attached notice, the Iowa Department of Administrative Services, on behalf of Iowa Public Television, announces its intent to award the bid to the company with the highest scoring compliant proposal, Sabre Communications Corp. of Sioux City, IA, subject to the execution of a written contract.

Ashley Super, PA III

DAS GSE - Purchasing
1305 East Walnut Street
Hoover State Office Building, Level A
Des Moines, IA 50319-0105
Ph: 515-281-7073 Fax: 515-242-5974



www.das.gse.iowa.gov

If it wasn't for the last minute, nothing would get done.

Scoring Summary BD80500S358

New Tower at Ottumwa, Iowa

Criteria	Possible Points	Sabre	ERI ¹	PCI ²	Radian
Experience	125	125	125	125	125
Knowledge	125	113	95	125	108
Work Plan	175	150	138	175	160
Submittals	50	32	41	43	34
Timeline	100	100	100	100	100
Warranty	25	25	20	25	25
TOTAL TECH SCORE:	600	545		593	552
ACTUAL COST:		\$ 288,757		\$ 393,085	\$ 429,050
Relative Placement		100%		73%	67%
Points for Cost	400	400		294	269
TOTAL POINTS:	1000	945		887	821

¹ Note: In accordance with RFP Section 1.8, ERI was disqualified early in the evaluation because their proposal included weather days at extra charges to IPTV which was specifically prohibited per Amendment Two, line Q16: "AT NO TIME WILL IOWA PUBLIC TELEVISION INCUR COST FOR WEATHER DELAYS." ERI's Cost Proposal was not opened.

² \$39,310 was deducted from PCI's Total Cost for county building permits which the State is not required to pay.